



Curriculum Vita

1. PERSONAL DATA

Name: Zakaria Saad Gadelrab Hegazy, **Ph. D, M.A, B.A, CT.**

Nationality: Egyptian

Current Address:

E-mail: hegzak@abmmc.edu.qa

Current Positions:

- Associate Professor of Management (*Finance*), Helwan University (Egypt) and Ahmed Ben Mohamed Military College (Qatar).
- International Certified Trainer and HRD consultant (<http://www.ibct-global.com/>)

2. Academic Certificates

- **Degree: Ph.D. (Doctor of Philosophy) Finance**

Started: October 1995 , Graduated: July 1998

Thesis Topic: *“Price Performance and Egyptian Stock Market Efficiency: An Initial Public Offering Perspective.”* The University Of Strathclyde, (www.strath.ac.uk), 16 Richmond Street, Glasgow, G1 1XQ, Scotland, United Kingdom, +44 141 552 4400.

<http://ethos.bl.uk/OrderDetails.do?uin=uk.bl.ethos.312104>

- **Degree: M.A (Master of Arts) in Development Studies**

Specialization: Labor and Development,

Started: September 1989, Graduated December 1990.

Dissertation Topic: *“Workers’ Participation in Management: Its Functioning In Egypt.”*

Grade: B+ (Dissertation 88%, Synthesizing Policy-Oriented Papers, 87%),
Institute of Social Studies (ISS) (www.iss.nl), Kortenaerkade12, P.O.Box 29776, 2502
LT The Hague, The Netherlands, 0031-0-4260460.

- **Degree: Pre-Master (Diploma) /Business Administration**

Started: October 1984, Graduated: June 1986, with Grade: B+

Helwan University (www.helwan.edu.eg)

Faculty of Commerce and Business Administration

Post Office 11795, Helwan University, Cairo, Egypt.

3. Training Qualifications

- Certified trainer at IBCT (www.IBCT-global.com), 27 February 2008.
- Certificate of "Training of Trainers (TOT2), NCFLD, January-February 2008.
- Certificate of "Strategic Planning Workshop," 8-9 April 2008.
- Certificate of "Training of Trainers (TOT1), NCFLD, 10-13 February 2007.
- Certificate of "Designing Syllabus Workshop," FLDP, Helwan University, 11-13 July 2006.
- Certificate of "Technology in Training Workshop," FLDP, Helwan University, 16-18 July 2006.
- Certificate of "Credit Hours Workshop," FLDP, Helwan University, 19-20 July 2006.
- Certificate of "Teaching Evaluation Workshop," FLDP, Helwan University, 8-10 June 2005
- Certificate of "Evaluation Skills Workshop," FLDP, Helwan University, 6-9 August 2005.

4. Trainer and HRD Consultant

Participated and provided the following in the area of training:

- Committee member of development and training in the Qatari Association of Certified Accountants, 9 January 2017+.
- "Time management," to Qatari Army Forces Officers, two-day training, 28-29 December 2016.
- "Investment Activities in Military Sector," to Qatari Army Force Officers, training session, May 3, 2012.

- "Strategic Planning Skills," to Qatari Army Force Officers, Two days training course, May 2011.
- Trainer and Examiner at Qatar Debates, Qatar Foundation, 23-28 April 2011.
- "Successful School Management," Professional Development Day, at Saad Bin Waqas Independent Model School, Doha, Qatar 21st May 2011
- "Communication skills," ABM Military College, Qatar, 27 Oct., 5 and 12 November 2009.
- "Finance for Non-financials," Qatari Accounting Association, Qatar, 10-14 May 2009 and 15-19 November 2009.
- "Effective Communication Skills Program –FLDP- Helwan Uni.", 19 June 2009.
- "A Suggested Model of Distinctive Leader Skills," ABM Military College, Qatar, 7 May 2009.
- "The Habits of Highly Successful Managers," for Administrative managers at Helwan University, 31 December 2008.
- Examiner of International Certified Trainers (Round 4), University of Ain-Shams, 13 December 2008.
- "Principles of Financial Technical Analysis," for Graduate Students of Post Office Section, at Helwan University, One-day training, 13 Oct. 2008. Under coordination of Prof. Einas Nabawi Ismail, Vice-dean for Environmental Affairs- Faculty of Commerce and Business Administration.
- "SWOT analysis and Customer satisfaction." Red Sea Hospital, Egypt, 27-29 August 2008.
- "Effective negotiation skills." Size Canal Institution, Ismailia, Egypt, 1-4 June 2008, with coordination of Prof. Emad Assaf Office and Dr. Sayed El Badawi.
- TOT trainer at NCFLD, Cairo, Egypt.
- Accredited Trainer at Ghantot Center for Consultancy, Conferences, and Training, U.A.E. since May 2007.
- "Finance for Non-financial Managers", ADNOC, U.A.E., May 2007.
- One member of Quality Assurance Unit in the faculty of Business -Administration, Helwan University, 2006-2007.
- "Effective Communication Program –FLDP- Helwan Uni.", 2006.
- Trainer of Effective Presentation Program –FLDP- Helwan Uni., 2006.

Jadara International Training Center, General Organization for Technical Educational and Vocational Training, Kingdom of Saudi Arabia,

Tel: ++966 (3) 5817174 (jadarah@hotmail.com)

- Ministry of Defense and Military Production, 23rd July Street, Kobry Al Kobba, Cairo Egypt, Tel: +20 2 834345 (www.mmc.gov.eg)

Topics of training: Job satisfaction, Job design, Job description, Training Plans,

- Training Design and Training Evaluation.

ALEXANDRIA BANK

49, Kasr El Nil St., Downtown,

Cairo, Egypt, Tel. +202-3916079, (www.arabchamber.com).

Topics: Investment Portfolio Analysis & Risk and Return Analysis.

5. Research output

- How do Islamic equity markets respond to good and bad volatility of cryptocurrencies: The case of Bitcoin, in process.
- Repurchase Agreements and their Sharia Complaint Alternatives: An Analytical Perspective within Liquidity Management Context, The Australasian Journal of Islamic Finance and Business, Volume 2, Issue 2, October 2016, pp. 105-118. <http://www.ajifb.net.au/>
- Examining the relationship between the midterm results and the results of exams in the ABMMC, Working paper, September 2013.
- Using Internal Marketing in Improving Training Quality: A case of NCFLD," Scientific Journal of Commercial Research, Faculty of Commerce and Business Administration, Helwan University, Vol.2, 2009.
- Using Cointegration Techniques in examining the relationship between inflation and Stock Market in Egypt". Journal of Management, Accounting, and Insurance, Cairo University, 2007.
- "Using Logistic Regression Model in Determining the Factors of Switching Credit Cards," Scientific Journal of Commercial Research, Faculty of Commerce and Business Administration, Helwan University, Vol.1, 2004.

- "Examining the Relationship between real interest rate and stock market performance" Journal of Business and Finance, Faculty of Commerce, Bani Sowif Branch of Cairo University, Vol. 2, July 2003.
- "Predictability of Doha Stock Market: A Box-Jenkins Approach," Scientific Journal of Commercial Research, Faculty of Commerce and Business Administration, Helwan University, Vol.2, 2002, pp. 1-34.
- "An Examination of the Relationship between Dividend Policy and Agency Cost in the Egyptian Securities Market," Scientific Journal of Commercial Research, Faculty of Commerce and Business Administration, Helwan University, Vol.2, 2001, pp.
- "Modeling the Capital Structure of Islamic Banks," in New Trends in Management, the second Annual Scientific Conference, Cairo, Egypt, 2000.
- "Underpricing and Long-Term Performance of Egyptian Privatization Initial Public Offerings," in Arab Management in Tomorrow's World, Arab Management Unit Conference, Bradford, UK, 1997, 239-254.
- "Labor-Management Practices in Multinational Management," ISS, The Hague, 1990.
- "Decentralization Policy Control versus Empowerment," ISS, The Hague, 1990.
- "Multinational Corporation Incentives for Third World Operations," ISS, The Hague, 1990.
- "Working Participation in Management," Working Paper, ISS, The Hague, 1990.
- "Enterprise-Level Labor-Management Relations and the Effectiveness of any Social and Economic Policy," ISS, The Hague, 1990.
- "The Relationship between Labor and Development in Egypt, 1970-1979", ISS, the Hague, 1990.
- "Ruler-Industrialization and Employment Dimensions and Labor Relations," ISS, The Hague, 1989.
- "The Role Conflict in the Work Environment," ISS, The Hague, 1989.
- "The Problem of Workers in The Process of Production," ISS, The Hague, 1989.

6. Books

- Co-author with Prof Baha Saad of Studies in Financial Markets and Exchanges (Cairo: Helwan University, 2007).
- Co-author with Prof Baha Saad of Introduction to Production and Operations Management (Cairo: Helwan University, 2006).
- Coordinator of Managerial Programs in FLDP, Helwan University, 2006-2007.
- Lectures in International Finance, (Cairo: Helwan University, Faculty of Commerce and Business Administration, 2000).

7. Projects

- “Training Program: Effective Writing of Technical Proposal” project plan provided to Helwan University as a requirement for fulfillment of IBCT certification, February 2008.
- Structure and Performance of GCC Capital Markets. National center for Economic Research, University of Qatar, Sponsored by Qatar National Bank, May 2002.
- Consumers’ Attitudes of Using Credit Cards in the State of Qatar, National center for Economic Research, University of Qatar, Sponsored by Qatar National Bank, August 2002.
- Feasibility Studies of Producing and Marketing of Fruits between Egypt and Canada, Sponsored by International Office of Financial and Economic Studies, 96 Mohamed Mathhar Street, Zamalek, Cairo Egypt, 1989.

8. Academic Activities

- Committee member of establishing Master Degree for Joaan Bin Jassim Joint Command and Staff College , 9 January 2017.
- Representative and committee member of the academic partners to set the academic program of the NSA (National Service Academy) in Qatar, November 2016- up to now.
- Committee member of evaluating the applicants for Qatari officers’ positions in the MOD, 2015-2016.

- Committee member of establishing English proficiency center in ABMMC, 2013-2014.
- Committee member of visiting the National Defense Academy, Toque, Japan, June 2015.
- Responsible for preparing the e-learning proposal of ABMMC, 2015.
- Committee member to prepare English Language Center proposal for ABMMC, 2013-2014.
- Chairperson of Symposiums Committee at ABMMC, Doha, Qatar, 2012-up to now.
- Chairperson of Organizational Restructure Committee at ABMMC, Doha, Qatar, 2011-2013.
- Chairperson of Conference Preparing Committee at ABMMC, Doha, Qatar, 2012-2013.
- Member of Upgrading Committee of Staff Members at ABMMC, Doha, Qatar, 2011-2013.
- Member of Professional Development Committee Members at ABMMC, Doha, Qatar, 2011-2013.
- Member of Upgrading Committee of Staff Members at ABMMC, Doha, Qatar, Spring 2011.
- Member of Professional Development Committee Members at ABMMC, Doha, Qatar, 2011.
- Chairperson of Organizational Restructure Committee at ABMMC, Doha, Qatar, Spring 2011.
- Chairperson of Strategic Plan Committee at ABMMC, Doha, Qatar, 2010-2011.
- Focal Point member of FP7 and RDI –Helwan University and Ministry of Higher Education and Scientific Research, 2006-2007.
- Member of management of the FLDP center -Helwan University, 2007.
- Participating in designing the website of Management Department –College of Business Administration, Helwan University, summer 2007. (with Prof. Mahmoud El-Khateeb)
- Participating in designing the training programs for Ghantot Center for consultancy, Training, and Conferences, U.A.E., 2007. (With Dr. Samir Ishmael).

- Participating in Making the Budget of Focal Point of Helwan University. 2007. (with Prof. Amr M. Amen)
- Setting the long-term investment strategy of the “Saudi-Egyptian Holding Company for investment,” (July 2007), with Dr. Essam Elmola.
- Participating in setting the organizational Structure and the work plan for establishing a consultancy company in the United Kingdom of Saudi Arabia. With Prof. Baha Saad and Dr. Essam Elmola, July 2007.
- Setting the budget of research project under FP7 with Dr. Aly abd el-Moemen and Dr. Manal Fawzi, July 2007.
- Participating in discovering the problems and their solutions in the “Saudi-Egyptian Holding Company for Investment” July 2007.
- Making a Development Model of Effectiveness in “Saudi-Egyptian Holding Company for Investment” July 2007.
- Participating in setting the syllabus and program of Management Department at College of Islamic Law in Al-Ahsa, 2006. (with Dr. Saleh El-Molhem)
- Training the staff members on using e-learning and multimedia at the College of Islamic Law in Al-Ahsa -Al-Imam M. Bin Saud Al-Islamic University-Kingdom of Saudi Arabia 2005-2006.

9. Supervision and Coaching

- Coach for Prof. Mona Hugrus, Faculty of Engineering, Ain Shams University, for attaining the International Certified Trainer, under supervision of NCFLD and IBCT, 2008.
- Coach for Prof. Mustafa Al-Faramawi, Vice-dean of Environmental Affairs, Faculty of Social Work, Helwan University, for attaining the International Certified Trainer, under supervision of NCFLD and IBCT, 2008.
- Coach for Prof. Adel Abdel Shakoor, Faculty of Science, Suize Canal University, for attaining the International Certified Trainer, under supervision of NCFLD and IBCT, 2008.
- Mr. Jamal Abd-Alhameed has successfully completed his Master degree under my supervision, Helwan University, 2001.

10. Awards/Achievements

- Training of Trainers (TOT), Under the Supervision of Supreme Council of Egyptian Universities, (2007).
- The training program of "Designing Syllabus Contents" under Supervision of (FLDP), (August 2006), at Helwan University.
- The training program of "Credit Hours" under Supervision of (FLDP), (August 2006), at Helwan University.
- The training program of "Using Multimedia Technologies in Teaching" under Supervision of (FLDP), (August 2006), at Helwan University.
- The training program of "Evaluation Skills" under Supervision of Faculty Leadership Development Program (FLDP), (6th 9 August 2005), at Helwan University.
- Egyptian Government Scholarship awarded to complete my Ph.D. Degree in the University of Strathclyde, Glasgow, U.K. (1995/1998).
- Dutch Government Fellowship awarded while completing my M.A. Degree in the Institute of Social Studies, The Hague, The Netherlands, (1989/1990)

11. Symposiums

Participating and managing the following symposiums:

- Scientific Research Philosophy, by Dr. Hassan Ahmed Hassan, ABMMC, 24 Nov. 2016.
- Using Smartboard in teaching, by Dr. Ahmed Saeed, ABMMC, 16 Nov. 2016.
- Theory of Double Entry, by Dr. Zuhair Dardar, ABMMC, 26 Oct. 2016.
- Evaluation of Learning Output in ABMMC, by Dr. Melad Salem, ABMMC, 19 Oct. 2016.
- GASTA Law: Who is behind? And Why Saudi Arabia? by Dr. Ahmed El Zentani, ABMMC, 12 Oct. 2016.
- Our Electronic Life between Experience and Permission, by Dr. Anwar El Mesaedah, ABMMC, 5 Oct. 2016.

- History of Evolving and Developing Computer using in Qatar, by Mr. Abdulrahman El Senaidi, ABMMC, 26 Sep. 2016.
- Positive thinking skills, by Khalid AL Mahmoud, ABMMC, 30 April 2015.
- The Experience of Saudi Electronic University, by Dr. Abdullah Omar Al Nagar, ABMMC, 23 April 2015.
- Relationships between Economics and Military Sciences, by Dr. Mebed Al Garehi, ABMMC, 18 March 2015.
- Sudan between Arab and Africa, by Dr. Mohie Eldeen Al titawi, ABMMC, 11 March 2015.
- Aggression Industry in the International Relations, by, Dr. Malaz Al Agha, ABMMC, 4 March 2015.
- Electronic Crimes and the methods of protections, by Dr. Anwar Hyagenah, ABMMC, 19 November 2014.
- Literature and Law, by Dr. Mohammed Mahfooz, ABMMC, 12 November 2014.
- The impact of Arab Revolutions, by Dr. Hassan Al Haj, ABMMC, 29 Oct. 2014.
- The Role of Crisis Management Information Systems, by Dr. Tarek Khirat, ABMMC, 8 Oct. 2014.
- The individual role development in the international relations, by Dr. Basel Hossain, ABMMC, 24 Sep. 2014.
- Foreign Investments of Qatar, by Mr. Mohamed Elswaidi, ABMMC, 13 May 2014>
- The Impact of Political Strategic Planning in enhancing the regional and International status of Qatar, by Dr. Elkhair Omar Soliman, ABMMC, 7 May 2014.
- Strategic Planning and the art of Decision Taking of Prophet Mohammed may Pease be upon him, by Dr. Sultan Elhashimi, ABMMC, 4 May 2014.
- Development Bank of Qatar, by Mr. Abdelazizz Alkhalifa, ABMMC, 2 April 2014.
- Self-Management, by, Dr. Khalid Elkhange, ABMMC, 4 Dec. 2013.
- Scientific Excellent Skills, by Dr. Yosef Al Khater, ABMMC, 27 Nov. 2013.
- Qatar National Strategy 2020-2030, by Mr. Hamad Elazbah, ABMMC, 26 Nov. 2013.
- Academic Honesty, by Dr. Nezam Hindi, ABMMC, 14 Nov. 2013.
- Effective Presentation Skills, by Dr. Mohamed Atran, 6 Nov. 2013.
- Examining the Relationship between Student Performance in the Mid-term and Final Exams, by Dr. Zakaria Hegazy, ABMMC, 30 Oct. 2013.

- Scientific Research Strategies and their Importance in the Developing countries, by Dr. Sofian, ABMMC, 23 Oct. 2013,
- Islamic Trading System, by Dr. Mohamed Ismail, ABMMC, 9 Oct 2013.
- West Point University, Academic Perspective, by Dr. Khalid Al Khater, 3 Oct. 2013.
- Current Perspective of Corporate Governance and its impact on capital Market and Auditing committees, by Dr. Ahmed Yousef, 18 Sep. 2013.

12. T.V. Programs and interviews

- CNBC Arabia: Options to Investment Horizons and Opportunities in Egypt (Business Session Program) 17/7/2007.
- CNBC Arabia: Problems and Solutions of Small and Medium Size Enterprises in Egypt (An Eye on Egypt) 21/7/2007.
- CNBC Arabia: The Influence of Sale (Occasion) on internal Trade in Egypt (Business Session Program) 4/8/2007.
- CNBC Arabia: The Impact of Mortgage Default in USA on the Arab and Egyptian stock Exchanges 20/8/2007.
- El Najah 2: The impact of CASE 30 index on the Egyptian Stock Market Performance (Al Boursa day-by-day program). 16/10/2007.
- El Khlegyah: Training and trainers in Egypt and Middle East, Tareek El-Tamayoz (the way of distinction), 7th July 2008.
<http://www.youtube.com/watch?v=8TMPuAc2Azc>
- http://www.youtube.com/watch?v=oFN_jpr6t1Q&feature=related
- <http://www.youtube.com/watch?v=IPQlu2vNgGU&feature=related>

13. YouTube and Internet Activities

YouTube channel

<https://www.youtube.com/channel/UCtTbRCpWdWAARlAlGo99cPw/playlists>

-Some Research and writings : <http://www.scribd.com/ZakariaHegazy>

-Ph.D. thesis abstract: <http://ethos.bl.uk/OrderDetails.do?uin=uk.bl.ethos.312104>